

Windward Advisors, LLC

A Sell-Side, Buy-Side, Capital Raise and Corporate Growth Advisory Firm

Windward Advisors, LLC ("Windward") is pleased to announce the following acquisition



Stronger Together

Blue Ridge Builders Supply, Inc.
has been acquired by
MWP Supply, Inc.

The undersigned acted as exclusive advisor to
MWP Supply, Inc. on this acquisition

Windward Advisors, LLC

MWP Supply, Inc. ("MWP"), is a family-owned business in Madison, VA with over 25 years in the building supply industry dedicated to providing personalized and outstanding products and services to builders, contractors and homeowners. **Bill Price**, CEO of MWP stated, "We are excited to expand our business throughout central Virginia. Blue Ridge Builder Supply is like-minded in their passion for quality products, service and brands and we are positive that the two businesses will be even stronger together."

Toby Allen, President of MWP, stated: "This was our first acquisition and we could not have been more pleased with the level of professionalism and dedication from Steve and Barry at Windward Advisors. Their expertise and background provided great insight into the value of this new opportunity and they guided our team through every step of the acquisition and due diligence process. Even after the deal was complete, they provided additional support and were always there whenever we needed them."

Blue Ridge Builders Supply, Inc. ("BRBS"), founded in 1997, is a residential and commercial construction and decorating supply company, serving the greater Charlottesville, VA market. The Company has focused on quality and service to attract and retain loyal customers. **Larry Oder**, Co-Owner and VP of BRBS said, "The passion we have for our community and service cannot be matched by the big box stores."

Windward Advisors, LLC ("Windward") is a sell-side, buy-side, capital raise, and corporate growth advisory firm. Windward specializes in helping business owners better prepare their businesses in order to maximize shareholder value by providing strategic planning and corporate growth advisory services, and by representing owners in the execution of sale, acquisition, and capital structuring transactions. Windward advocates for business owners ensuring they are knowledgeable about their alternatives and properly prepared before pursuing transactions.

Steve Howell, a Co-Founder of Windward stated; "We have enjoyed working closely with the owners, management team and other trusted advisors of MWP to close this transaction. We were grateful to have been provided the opportunity to manage the planning and execution necessary to successfully close this acquisition and related financing. We are excited to see what the future hold for the combination of these two companies with similar cultures and strong customer and employee relationships."

David Pettit and **Brian Craddock**, Partners with the law firm of **Flora Pettit**, as well as, **Dean Martinelli** and **Frank Berry**, Partners with the accounting firm **Hantzmon Wiebel, LLP**, were also instrumental, trusted advisors on the team that successfully evaluated, structured, negotiated, underwrote and closed this transaction.

For more information, please contact:

Steve Howell
Managing Director
showell@towindward.com
804-784-7191 ext. 12

Barry Johnson
Managing Director
bjohnson@towindward.com
804-784-7191 ext. 11

Mr. Howell and Mr. Johnson are Registered Representatives of, and Securities Products and Investment Banking Services are offered through BA Securities, LLC, Member FINRA SIPC
Four Tower Bridge, 200 Barr Harbor Dr. Suite 400 W Conshohocken PA 19428

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